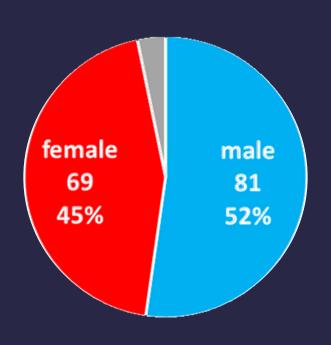


## Boundless Connections

TRACTION & RESULTS

## TRACTION - PILOT IN OLEAN, NY (12k within 20-min drive)



•Tours: 208

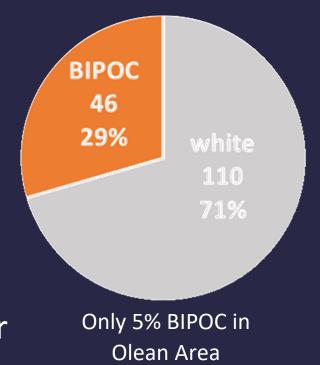
Participants: 158

✓ 13–17-year-olds: 98

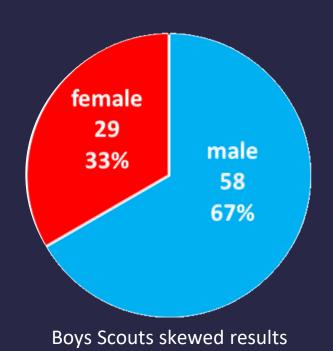
√18–49-year-olds: 35

**√**50+: 25

Average visits
per participant: 21 times/year



## TRACTION - ROCHESTER, NY (1.2 million within 20-min drive)



Girls prep school visiting in March

•Tours: 122

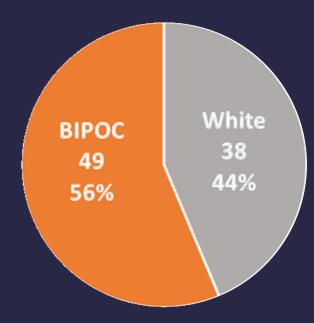
Participants: 87

✓ 13–17-year-olds: 29

√18–49-year-olds: 32

**√**50+: 9

Average visits
per participant: 32 times/year



### **KEY INDICATORS**

70 % of teen participants increased their grades by a whole letter or more

50-60% female 45-55% minority 55-60% low income 40-50% neuro diverse 35% under 18 35% 18-50 years-old 30% over 50 years-old

For every 10 who tour

7 engage

4 for life

### STRATEGIC PARTNERS

#### **CORPORATE**

- OZworks Group
- Work Analytic™
- Strength Solutions, Inc.
- The Virtues Project™
- Two Gems Consulting Services
- The Raspie Network

#### LOCATION SPECIFIC

- ARC of Monroe
- Champions Academy
- City Youth Bureau
- NYS DDPC
  Developmental Disabilities Planning Council
- RocWorks
   NYS DOL Workforce Development
- Autism Up
- YMCA of the Twin Tiers

## CURRENT FINANCIALS



#### **SOLE OWNER LLC** - Completely bootstrapped

Personally invested over \$700k in contracts over 10 years to prove this model works in both small, conservative towns and big, tech savvy cities while staying relevant with the constant changes in technology.

Note: Zero spent on marketing, not fully-staffed All growth to this point has been through word-of-mouth / referrals

#### **TECHNOLOGY CENTER TRACTION**

	Year	Rev	Bootstrap Contracts	FTE Payroll	Ave Monthly Customers
•	2017	101k	88k	0	15
•	2018	103k	80k	1	25
•	2019	196k	50k	1	32
•	2020	155k	100k	2	10 Closed for 5 months
•	2021	200k projected	0	3	73



#### **Boundless Connections**

# Are you ready to invest in THE utility of the 21st Century?

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